

**Customer Requirement:** Improved IT and email and help with move to new premises  
**Armco Solution:** A new network as part of ongoing IT support

## An efficient system and total peace of mind



Patrick inspecting some crops

A slow-running computer began a long-standing relationship between Patrick Stephenson Limited and Armco IT.

Patrick Stephenson Limited is an independent agricultural consultancy operating from Pickering, North Yorkshire and offering 'on farm' advice to farmers across Yorkshire and Cumbria.

The company called in Armco in 2006 when its main computer became slow and unreliable. As this computer stored all of the company's vital data, it was crucial that they had IT that they could rely on. They also wanted email facility on another machine.

Armco fixed all of the problems with the main computer and configured the email on the other machine. To give the company piece of mind Armco also set up a backup system to ensure important data was safe and secure.

Armco has continued to supply Patrick Stephenson Limited with IT services and played a key role in the company's move to new premises.

Following a discussion with the company on how it intended to grow and develop in the future, Armco advised them on how they should set up their IT system in the new offices.

Armco then installed a CAT 5e structured network with wireless capability to link all of the equipment. They also provided new hardware and recommended that it was time to share data and resources within the office in a more unified and logical manner. This new approach has streamlined their daily processes and made communication within the office far easier and much more efficient.

*"Having our computers networked has made a significant difference to the way we work in the office. It is now far easier for everyone to access all documents and use the printer. In addition, the rotating backup system gives us total peace of mind."*

**Nicki Stephenson, Company Secretary**



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